v.

# IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

KD GRAPHICS, INC. and JEFFREY KWAIT	:

Plaintiffs,

CIVIL ACTION NO. 02-4041

:

TROPICAL GRAPHICS, INC. and PAUL HIRST:

Defendants.

### **ORDER**

ANDAND NOW, this day of AND NOW, this day of AND NOW, this day of Summary Summary Judgment and Defendants Response thereto, it is hereby ORDERED that Plaintiffs Motion for Summary Judgment on Defendants Counterclaims is DENIED in its entirety.

BY THE COURT:	
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v.

### IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

KD GRAPHICS, INC. and JEFFREY KWAIT

Plaintiffs,

CIVIL ACTION NO. 02-4041

:

TROPICAL GRAPHICS, INC. and PAUL HIRST:

Defendants.

# <u>DEFENDANTS MOTION IN OPPOSITION TO PLAINTIFFS MOTION FOR</u> <u>SUMMARY JUDGMENT ON DEFENDANTS COUNTERCLAIMS</u>

Defendants, Defendants, Tropical Graphics, Inc. (Tropical) and Paul Defendants, Tropical Graphics, Inc. (Honorable Honorable Court to deny Plaintiffs Motion Summary Judgm intentional interference with business relationships, for implied contract and quantum meruit for technical support rentechnical support rendered technical support rendered to Plaintiff, KD Graphics, corporate corporate veil and find against Plaintiff, corporate veil and find against Plaintiff, Jeffrey Ky thatthat Plaintiffs Motion be denied in its entirety and support thereof attthat Plaintiffs Motion be denied Memorandum.

DATE: December 13, 2002

Respectfully submitted,

REGER & RIZZO, LLP

By:

Jason J. Sweet, Esquire 1150 First Avenue, Suite 250 King of Prussia, PA 19406 610-878-9901 Attorney for Defendants

## IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

KD GRAPHICS, INC. and JEFFREY KWAIT

Plaintiffs,

CIVIL ACTION NO. 02-4041

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Defendants.

# <u>DEFENDANTS MEMORANDUM IN OPPOSITION TO PLAINTIFFS MOTION FOR SUMMARY JUDGMENT ON DEFENDANTS COUNTERCLAIMS</u>

#### I. <u>FACTS:</u>

v.

Defendant, Defendant, TroDefendant, Tropical Graphics, Inc. (Tropical), sells graphic design toto more than fifteen hundred (1500) satisfied customers worldto more than fifteen hundred (1500) satisfied customers worl

Plaintiff, KD Graphics (KD), as wellPlaintiff, KD Graphics (KD), as well as its President, P Ego, Ego, Jeff Kwait (Kwait) was a customer of Tropical beginning in August, 2001. Ego, Jeff Kwait (Kwait inquired about nquired about purchasing a sublimation printer from Tropical Graphics but decided to in an aprinter from another source. a printer from another source. However, from August, a printer from another so KD placed four large order for Artainium ink with Tropical.

ttoto operate the sublimation printer, or otherwise was careless and negligent in dointo operate the sublimation August, August, 2001, Tropical offeredAugust, 2001, Tropical offered KD a technical support servicesAugust, maimaintenanmaintenancemaintenance of the sublimation printer, but Kwait and KD refused to purchase to DespiteDespite refusing to payDespite refusing to pay for the contract, KwaitDespite refusing to pay for the contract.

From From the beginning of the relationship From the beginning of the relationship it was apparent From the

Kwait admitted to Kwait admitted to Tropical that, on multiple occasions, he allowed ink to lay in the forfor lengthy periods of time. Indeed, for lengthy periods of time. Indeed, in the early for lengthy periods of time suffereds uffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it for over suffered a down turn and that he had left the printer idle with ink in it

Thereafter, Thereafter, Kwait Thereafter, Kwait sThereafter, Kwait s unreasonable conduct escalated. Tropical and Tropical and threatened to disparage the good name and reputation of the company, product company scompany s President, Paul Hirst. Further, for a period of company s President, Paul Hirst. Further, Tropical sTropical s fax machine was flooded with hundreds of thousands of blank faxes. Tropical s fax machine that that Kwait sent these faxes. As a result of using that Kwait product orders, business and sustained damage to its customer relationships.

problems with the printer on the Artainium ink.

PlaintiffPlaintiff is not entitled to Summary Judgment on Defendants claims for intentional interference with business relationships, claims fointerference with business relationships, claims quantum quantum meruit for technical support provided to KD, and Defendants claim to piequantum corporate veil and find against Jeffrey Kwait personally,corporate veil and find against Jeffrey Kwait personal existexist for each claim identified in Plaintiffs Motion. exist for each claim identification contention that no genuine issues of material fact pertain to these claims which would support their motion.

#### II. <u>ARGUMENT</u>:

#### A. Standard:

RuleRule 56(c) of the Federal Rules of Civil Procedure provides Rule 56(c) of the Federal Rules of C JudgmentJudgment shall be Judgment shall be granted where all Judgment shall be granted where all of the eviden of of material fact and that the moving party is entitled to judgment as a matter of law. of material fact and that issue of fact is present, precluding summary judgment, when a allall evidence, all evidence, could rationally find in favor of the non-moving party in all evidence, could rational placedplaced on the nonmover. placed on the nonmover. Gilbert v. The Bionetics Corporation, 2000 WL8070 6,6, 2000) quoting US v. Premises known as R.R. US v. Premises known as R.R. #1 Box 224, DauphinUS v. Prem (3<sup>rrd</sup> Circuit 1994) Circuit 1994). All inferences must be viewed in a light most favorable to the non-moving party, party, and facts asserted by the non-moving party, party, and facts asserted by the non-moving evidentiary matter, must be regarded as true. Gilbert, 2000 WL807015 at \*2.

# B. Defendants Defendants should be allowed to establish potential interference with Defendants relations at the time of trial because genuine issues of material fact exist.

AnAn essential element of intentional interAn essential element of intentional interferenceAn essential element of intentional and unjustified interference by the Defendant. *See* <u>C.D. Peacock, Inc. v.</u>

<u>TheThe Neiman Marcus Group, Inc.</u>, 1998 WL 111738 (E.D. Pa. 1998). In, 1998 WL 111738 (E.D. Pa. 1998)

Defendants (Counterclaim Plaintiffs) assert that for Defendants (Counterclaim Plaintiffs) assert that for June June 27, 2002, Tropical s fax machine became flooded with June 27, 2002, Tropical s fax machine became Declaration, paragraph 1, attached as Exhibit 1). As aDeclaration, paragraph 1, attached as Exhibit Tropical s Tropical s fax machine was Tropical s fax machine was unable to receive orders for services Tropical business business orders during this time period. (See Exhibit 1, paragraph 2). Defendants believe that these blank faxes were sent by KD, its employees, or Kwait. (See Exhibit 1, paragraph 3).

InIn order to rebut Defendants conIn order to rebut Defendants conIn order to rebut Defendants of fromfrom all telephones at KD Graphics. (See Exhibitfrom all telephones at KD Graphics.) Although admittedly faxfax number or the regular voice telephone Ifax number or the regular voice telephone Ifax number or the regular faxesfaxes could well have been sent from another location byfaxes could well have been sent from another location areare aware, the depositions of Defendants and Plaintiffsare aware allowed allowed to gather evidence in support of their claim tallowed to gather evidence in support of the Plaintiffs request for Plaintiffs request for summary judgment on the Plaintiffs request for summary judgment on the Plaintiffs request for an tallowed actions, which creates an issue of fact fithe above actions, which creates an issue of fact for an tallowed to general issue of material fact exists Therefore, a general

C. DefendantDefendant should be allowed to pierceDefendant should be allowed to pierce their material material fact exists material fact exists as to whether Kwaitmaterial fact exists as to will egitimate interference with Tropical s business.

Although Although the general Although the general rule is that a shareholder is not personally Although the obligations, obligations, the corporate obligations, the corporate veil will be pierced when the corporation was use illegitimate purposes and abuse of the corporate fiction. illegitimate purposes and abuse of the corporate fiction. Illegitimate purposes and abuse of the corporate fiction. 1919 F.3d, 1503 (3rd Cir. 19919 F.3d, 1503 (3rd Cir. 1994) *citciting* Wheeling-Pittsburgh Steel Corp. v. Interest.

Supp. Supp. 1054, 1058 (W.D. Pa. 1990). In deciding whether to pierce the corporate veil, the court s basic concerns are determining if equity requires that the shareholder s traditional insulation basic concerns are personal personal liability be disregarded and ascertaining if the corporate form is a sham, conpersonal liability facade facade for the operations of the dominant shareholder facade for the operations of the dominant shareholder. Steel Corp. v. Intersteel, Inc., 758 F. Supp. 1054, 1058 (W.D. Pa. 1990).

The The alter ego The alter ego con The alter ego concept is a tool of equity that is appropriately utilized prevent prevent fraud, prevent fraud, illegality or injustice or when the recognition of the corporate entity would public policy or shield someone from public policy or shield someone from public liability for a crime. Keevent that permits the corporate veil to be pierced is the fact that the event that permits the corporate veil to be for the operations of the dominant stock holder or stock holders. Id., at 1521.

KD Graphics has only three shareholdersKD Graphics has only three shareholders as stated inKD Graphics Request For Admissions, President Jeffrey Kwait, Christy Kwait, and Ladina Kwait. (See Plaintiffs Plaintiffs Answers to Defendants Request for AdmiPlaintiffs Answers to Defendants Request For AdmiPlaintiffs Answers to Defendants Request For Editional Region of the operations of The LadinLadinaLadina Kwalladina Kwait as dominant stockholders and the only stockholders. Furthermore, Jeffisis using the corporation fiction for the illegitimate purpose of interfering withis using the corporation fiction for byby bombarding Tropical with blank fax orders in order to diby bombarding Tropical with blank fax ord mechanisms. (See Exhibit 1, paragraph 3). Kwait, as President of KD, in a conversation Defendant Hirst on June 17, 2002, also threatened to defame TropiDefendant Hirst on June conventions. (See Exhibit 1, paragraph 4).

AsAs stated above, the depositions of Jeffrey Kwait and Christy Kwait remain outstanding, asas well as the depositions of Defendants employees, Simon Wells and Paul Hirst. Plaintiffs

MotionMotion for Summary Judgment on Defendants claim to pierce the corporate veilMotion for Summary J

substantial substantial discovery remains substantial discovery remains outstanding. Likewise, as stated above, a closely held corporation and a material issue of fact exists as to whether it is merely a sham in orderorder to coverKwait s illegitimate purposes in harming Tropical s business.order to coverKwait s illegitimate purposes in harming Tropical s business.order to coverKwait s illegitimate purposes in its entirety.

D. DefendantsDefendants have shown an implied contract and unjust enrichmDefendate supportsupport provided to KD Graphics and, therefore, support provided to KD Graphics at to preclude summary judgment.

Defendants Defendants Counterclaim, Count II asserts Defendants Counterclaim, Count II asserts impli IIIIIIII asserts unjust enrichment/quantum meruit as a cause of action. Count II of Defendants CounterclaimCounterclaim asserts that KD failed to pay Tropical for a graphics projecCounterclaim asserts that additionaddition to support services that Tropicaladdition to support services that Tropical provided KD for advertices. (See Defendants Answer, AffirmatiPrinter. (See Defendants Answer, AffirmatiPrinter. (See Defendants Answer, AffirmatiPrinter.)

ToTo the contrary of Plaintiffs contentions in To the contrary of Plaintiffs contentions in their Motion for agreedagreed to and undertook to produce the graphics projects as requesteagreed to and undertook to protechnical support and advice to KD. (See Exhibit 1, paragraph 5; see also the Declaration of MarioMario Carangelo, at Mario Carangelo, at paragraph 2, attached as Exhibit 3). KD was aware supportsupport contract for its support contract for its technical services and advice and availed services. (See Exhibit 1, paragraph 6, and Exhibit 3, paragraph 2).

CountCount III of Count III of Defendants Counterclaim asserts thatCount III of Defendants Counterclaim butbut failing to pay for, Tropical s services in providing graphics products onbut failing to pay for, Tropical s services and advice. (See Defendants Answer, Affirmative Defenses and First AmendedAmended Counterclaim to Plaintiffs Amended Complaint, Count III). CountAmended Counterclaim TropicalTropical is entitled to quantum meruit recovery TropicalTropical is entitled to quantum meruit recovery TropicalTropical is entitled to quantum meruit recovery TropicalTrop

technical support services from Tropical and that KD never paid for such services. (See Defendants Defendants Answer, AffirmaDefendants Answer, Affirmative statestated abstated above, Tropical produced graphic projects at the request of KD and provided tech services support. (See Exhibit 1 and Exhibit 3). Inservices support. (See Exhibit 1 and Exhibit 3). In addition person, person, Mario Carangelo spentperson, Mario Carangelo spent twelve hours working with KD on technic forfor which he bills \$75.00 perfor which he bills \$75.00 per hour. (See Declaration of Mario Carangelo, Exh. 22 and 3). Also, Paul Hirst, President of Tropical spent five (5) hou2 and 3). Also, Paul Hirst, President of ExhibitExhibit 1, paragraph 5). Exhibit 1, paragraph 5). Mr. Hirst's billing rate for technical service and Exhibit 1, paragraph 5. hour. hour. (See Exhibit 1, paragraph 7). Tohour. (See Exhibit 1, paragraph 7). To date, although demand ha pay for Tropical s technical support and services. (See Exhibit 1, paragraph 8).

AsAs the above indicates, Defendants haveAs the above indicates, Defendants have established sufficient impliedimplied contract, and unjust enrichment/quantum meruit in orderimplied contract, and unjust enrichm forfor Summary Judgment. Therefore, for Summary Judgment. Therefore, as genuine issuesfor Summary Judgr Summary Judgment should be denied.

#### III. **CONCLUSION:**

BasedBased on the foregoing, Defendants as sert that genuine issues of material fact which would preclude granting Plaintiffs Motion forpreclude granting Plaintiffs Motion for Summary Judgment. T requestrequest that this Honorable Court deny Plaintiffs Motion forrequest that this Honorable Court deny Plaintiffs and enter the proposed Order attached hereto.

Respectfully submitted,

REGER & RIZZO, LLP

By:

Jason J. Sweet, Esquire Attorney for Defendants

v.

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Plaintiffs,

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:

TROPICAL GRAPHICS, INC. and PAUL HIRST:

Defendants.

#### **CERTIFICATE OF SERVICE**

I,I, JASON I, JASON J. SWEET, ESQUIRE, hereby certify that I served a true and correct copy of Defendants Defendants Memorandum in Opposition to Plaintiffs Motion for Summary Judgment on Defendants Defendants Counterclaims on the following by mailing same, first class, pDefendants Counter December 13, 2002:

Andrew Lapat, Esquire STEIN AND SILVERMAN, P.C. 230 South Broad Street, 18<sup>th</sup> Floor Philadelphia, Pa 19102

By:	
-	Jason J. Sweet, Esquire